

TRIBUNE

Issue 07

The newsletter from Triveritas

Spring 2010

ONLY A DECADE BUT HOW WE'VE GROWN



Julian Braidwood & Sue Lester with some of their Triveritas team

In October 2010, Triveritas will be celebrating its tenth anniversary and marking ten years of providing expert support to the animal health sector.

"The original directors spotted a gap in the market back in 2000," says Managing Director **Julian Braidwood**. "We realised that there was a growing demand for experts who could provide specialist consultancy services and cover all areas of animal health development as an outsourcing partner. The trend that we spotted back then has very much become the way that our industry works today and we have seen several products through from start to finish in recent years."

Initially, Triveritas worked mainly in clinical trials, regulatory affairs and QA, reflecting the expertise of the founder members. "That was when there were just three of us," says Julian, "but, with a current staff of over 30, we now offer a broad range of services covering everything from designing international clinical trials to full product development and strategic regulatory advice."

"We have over 300 years of combined experience in our team now," continues founding Director **Sue Lester**, "and the addition of the French, German and, most recently, US offices has both broadened and strengthened our knowledge."

Julian concludes: "We are still working with some of the companies that were among our first clients ten years ago – quite a recommendation. We thank all our clients for their support and confidence in our services over the years. We aimed to provide a benchmark in animal health when we began and, with continuous development over the years, I hope that we still provide that benchmark of quality today."

- From 3 to 31 - today's Triveritas team includes 10 vets, 15 scientists and an experienced back office staff.
- We operate from 4 offices across the world – France, Germany, USA and our head office in the UK.
- Triveritas won the Animal Pharm Award for Excellence in the "Best Supporting Role" category in 2007, voted by an industry panel.
- Our client list now includes the top 10 global companies in our industry.



**new US office now open for business
see back page for details**

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TRAINING YOUR TEAM

Successful companies invest in their staff and expect that investment to deliver a return. The more relevant the training, the more likely it is that you and your team will see immediate benefits.

“We have been training clients at their chosen location for several years,” says Director of Regulatory Affairs, **Dr Rhona Banks**, “and it’s proved to be very successful. We have specialists in nearly all aspects of veterinary medicine development and it makes sense for them to be the ones directly delivering our clients’ training programmes.”

Training in-house can create benefits such as team development; it offers practical outcomes that can be implemented by the team as soon as they get back to their desks. But these are not the only advantages of opting to use Triveritas as your trainer:

- 👁️ Keep costs down – the costs of places on courses, accommodation and travel for several people can mount up very quickly. We offer on-site training for your teams so that everyone involved in the project can get the training first hand.
- 👁️ Focus on what matters – external courses usually have what you want but also lots that you don’t, wasting time, money and distracting you from your key issues. We offer a range of general workshops but we are also happy to design and deliver something around your specific needs.
- 👁️ Make it up to date or it’s useless – if the people delivering the training are not active in the industry, they may have lost touch with the regulatory changes or not have the practical experience of recent developments. Our training is delivered by our experts (see **Sharing our expertise**, right), each one actively involved and working on current development projects.

“Other benefits are confidentiality and relevance,” says Rhona. “We have developed training courses where the focus was on real and current examples of interest to the client. This involved using confidential information so engaging Triveritas to do the training enabled specific issues to be dealt with privately. It also meant that we could involve the whole development team - commercial, R&D, regulatory, manufacturing, clinical and quality assurance staff – which helps them to start working together in a co-ordinated way and sharing their learning.”

If you need confidentiality, focus and have three or more delegates needing training then please get in touch. Our approach could be just what you need - we can design the content and agree on the training style to achieve exactly what you need from your training investment.



Sharing our expertise

At Triveritas, we don't have a separate team of trainers – our experts are the ones delivering the training and sharing their current experience. Depending on your topics, location and specific needs, the trainers might include:

Julian Braidwood, MRCVS

(Clinical and Product Development)

Sue Lester, FRQA

(Quality Assurance and Clinical)

Pascale Sierra, DVM

(Regulatory and Clinical)

Dave Petrick, VMD

(USA Regulatory)

Rhona Banks, PhD

(Biologicals Regulatory)

Mel Munro, PhD

(Regulatory)

Nick Gibson

(Clinical and Product Development)

Anne-Marie Viallet, DVM

(Pharma Regulatory)

We fit the expert to the training theme and you can be sure of up-to-date knowledge and directly relevant examples and applications.

Delivering what you need

Recent training topics designed and delivered by the Triveritas team include:

- 👁 The EU regulatory environment
- 👁 Licensing methods in the EU - CP, MRP and DCP
- 👁 SPC planning exercise - using the draft SPC as a tool to design the project
- 👁 Immunological submissions in the EU (focus can be on Part II or on potency testing)
- 👁 Preparation of executive summaries
- 👁 Clinical development and target animal safety testing for pharmaceuticals
- 👁 Planning and design of clinical studies
- 👁 GCP – practical implementation for clinical studies
- 👁 Skills and processes for investigators and monitors for clinical studies
- 👁 Quality Assurance
- 👁 Negotiation skills for those dealing with regulatory authorities

"Excellent speaker, a lot of explanations in addition to the slides. Practical advice, very 'living' presentation, very interesting".

Quote from participant, Veterinary Immunologicals workshop

"It made sense for the whole team to be trained together and for the first time we all understood our roles in the submission process."

Quote from participant in an in-house training exercise

www.triveritas.com



NOW OPEN FOR BUSINESS IN THE USA

As you may have read in the media, we have recently established a Triveritas office in New Jersey. "We have been extremely fortunate to recruit two leading experts to head up our USA operation," said Julian Braidwood.



Dr Dave Petrick
BA VMD JD

"**Dr Dave Petrick** (VMD, JD) is a specialist in regulatory affairs and **Dr Carole Therrien** (DVM) will focus on clinical trials. Dave and Carole are both highly respected veterinary professionals, each with over 20 years of experience in this specialist field."



Dr Carole Therrien
DVM

If you are looking for support on a global basis or need additional US services, please call us to discuss your needs on

+44 (0) 845 123 2888

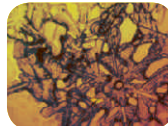
RANGE OF SERVICES

START-TO-FINISH SERVICE



With our breadth of knowledge we can help you take projects from proof of concept to international approval swiftly and efficiently.

VETERINARY CLINICAL STUDIES



In-depth veterinary clinical study expertise, specialist in-house and EU and US Veterinary Investigators committed to delivering quality clinical trials.

IN-HOUSE TRAINING



Our tailor-made courses are a cost effective way to train your staff using real examples from your own product portfolio.

REGULATORY AFFAIRS



From strategic advice to MA maintenance, with our up-to-date knowledge of legislation we can help you through the regulatory maze.

SPECIALIST PRODUCT DEVELOPMENT



Unrivalled experience in veterinary pharmaceutical and biological product development. We offer a full range of project management services.

CONTRACT QUALITY ASSURANCE



With excellence in QA, we provide contract QA to current quality standards to the principles of VICH GCP, GLP and GMP.

SCIENTIFIC WRITING



Our scientific and clinical experts offer a specialist document writing service for expert technical reports or articles for scientific publication.

Directors

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