

TRIBUNE

10TH ANNIVERSARY EDITION

Issue 08

The newsletter from Triveritas

Autumn 2010



Sue Lester and Julian Braidwood celebrate 10 years of Triveritas

A DECADE IN ANIMAL HEALTH

Ten years and ten times the resources

Autumn 2010 marks our 10th birthday and we have plenty of reasons to celebrate this milestone. Part of the past decade's success can probably be summed up by another number 10 – our team has grown by a factor of 10. From the founding Directors to over 35 staff in the EU and USA, we provide global expert animal health services to over 150 clients from 5 continents.

"I'm very proud of what we've achieved as a team over our first 10 years," says **Julian Braidwood**, Managing Director. "From the founding Directors, the team has grown organically and is now more than 35 strong (including 11 vets), with well over 350 years of combined experience in animal health. We've undertaken over 900 projects, ranging from simple variations to strategic advice in regulatory affairs; and single site to multi-site international clinical studies."

Founding Director **Sue Lester** continues "With the opening of the USA office, I'm delighted that we're able to offer our clients global solutions to both pharmaceutical and biological development projects."

"Our clients recognise that we not only have the team numbers, but also the experience, knowledge and quality systems to support their developments. That's certainly our strength as we look forward to our next decade."



FREE Champagne draw - see back page

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EXPERT REPORTS – WHAT'S IN A NAME?

Our team of Experts can really make a difference

Whether you're using the new terminology of Detailed and Critical Summaries (DACs) or still tend to refer to Expert Reports, Triveritas has the experts you need to make a positive difference to your submissions.

"We take a pragmatic view of regulatory affairs and it seems to be exactly what clients are looking for," says **Dr Rhona Banks**, our Director of Regulatory Affairs. "Our team has complementary skills and backgrounds in both Pharmas and Bios. There are several key benefits of involving an external expert in your regulatory affairs.

"A good expert will review every page of your reports, often highlighting inconsistencies that you may not have noticed. The final DACs can then focus on the best points of the development," explains Rhona, "and deal as effectively as possible with any less-than-perfect points. The expert will also bring out the best of the data that you have available and tell the story of the product as coherently as possible, clarifying complex points so that details can be understood and real messages given the priority that they deserve."

Rhona concludes, "Clear and concise scientific writing is a real skill and no matter what it is called the expertise on offer to our clients is as valuable as ever."

THE TRIVERITAS



Located in a rented office

2001



First start-to-finish project - 113 sites pan-EU DCP

2003



German office opened

2005

2000

Triveritas started



2002

First member of staff joined



2004

Re-located to purpose built head office



CLINICAL STUDIES - SAFETY IN NUMBERS

Our dedicated clinical team have the resources and expertise to offer security and quality in clinical trials

Celebrating the 10th anniversary, Product Development Manager, **Nick Gibson** looks back on the spectrum of clinical studies undertaken and the resources available in 2000 compared with those 10 years on.

"Over the years our clinical team has conducted a comprehensive range of studies on all sorts of scales," says Nick. "We've been able to achieve this because of our investments in staff, the team's expansion has been significant and there are now over 20 staff on the clinical team including 11 vets. As a portfolio of over 70 VICH GCP Field Studies conducted for over 40 different clients testifies, the animal health sector has increasingly invested trust in Triveritas to provide expert support."

The conduct of multi-site VICH GCP compliant international studies has been firmly cemented into the Triveritas team's capability. "Local knowledge in key markets has proved invaluable and the additional human resource, combined with the simplicity of a single point of management, has meant that we can comfortably handle client's projects within our team," confirms Nick.

He continues: "We understand the concerns that our clients raise about outsourcing their trials but we can offer them security in numbers, independent assurance of quality, a dedicated group familiar with the specifics of their individual project and a team that is built not only to last, but also to deliver."

TIMELINE



Animal Pharm Awards
Best Supporting Role

2007



Identified as a high
growth business

2009

2006

French office
opened

2008

30% growth within
12 months

2010

USA office opened



www.triveritas.com

EVENTS DIARY

22 November 2010, Berlin

*Practical Aspects of Veterinary Vaccines
Development and Registration*

Speaker: Dr Rhona Banks

19 and 20 January 2011, London

*Practical Implementation of GCP in
Veterinary Field Studies*

Speakers: Sue Lester and Julian Braidwood

2 March 2011, London

Developing Medicines for Companion Animals

Speaker: Julian Braidwood

**For further details on these conferences or our
bespoke in-house training services please
contact the Business Development Team on
+44 (0) 845 123 2888.**

CHAMPAGNE

Send your business card to the address
below or email your vCard to
info@triveritas.com

mark your envelope/subject line

With the **'HAPPY ANNIVERSARY' Limited**
and you will be entered into a free draw
with a chance of winning a bottle of
Triveritas 10th Anniversary Champagne.

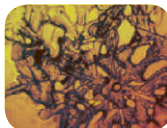
RANGE OF SERVICES

START-TO-FINISH SERVICE



With our breadth of knowledge we can help you take projects from proof of concept to international approval swiftly and efficiently.

VETERINARY CLINICAL STUDIES



In-depth veterinary clinical study expertise, specialist in-house and EU and US veterinary Investigators committed to delivering quality clinical trials.

IN-HOUSE TRAINING



Our tailor-made courses are a cost effective way to train your staff using real examples from your own product portfolio.

REGULATORY AFFAIRS



From strategic advice to MA maintenance, with our up-to-date knowledge of legislation we can help you through the regulatory maze.

SPECIALIST PRODUCT DEVELOPMENT



Unrivalled experience in veterinary pharmaceutical and biological product development. We offer a full range of project management services.

CONTRACT QUALITY ASSURANCE



With excellence in QA, we provide contract QA to current quality standards to the principles of VICH GCP, GLP and GMP.

SCIENTIFIC WRITING



Our scientific and clinical experts offer a specialist document writing service for expert technical reports or articles for scientific publication.

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